



FROM FEE TO FREE :  
**HOW TO REDUCE EXPENSES BY  
ELIMINATING REVENUE**



~~NO PAIN~~  
GAIN  
~~NO GAIN~~  
EXPENSES



START





# THE UNIVERSITY OF TOULOUSE



## The federal university

Founded in 1229  
110 000 - 130 000 students  
4 universities, 10 engineering schools, 7 specialised schools

## The libraries

54 libraries in Toulouse and its region  
Around 400 staff  
1 inter-institutional service for documentary cooperation





# THE UNIVERSITÉ TOULOUSE JEAN JAURÈS

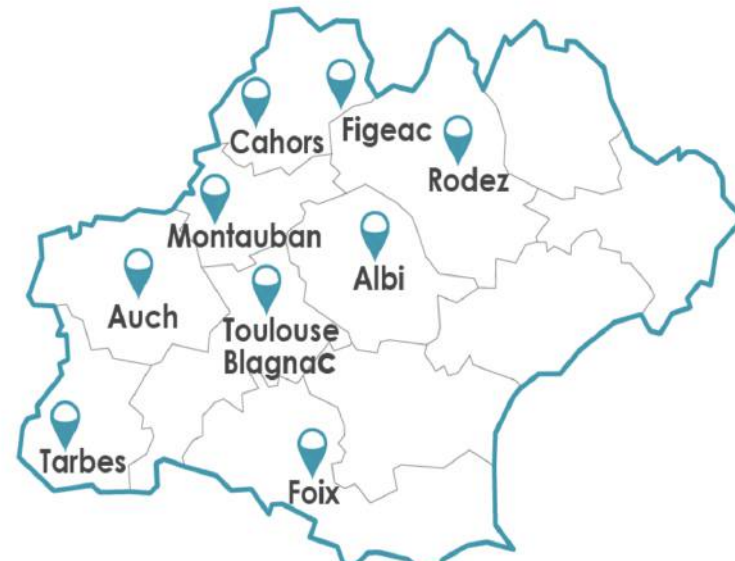


## The University

Founded in 1970  
Humanities and Social sciences  
31 000 students / 1 200 academic staff /  
870 administrative staff  
5 faculties, 7 institutes, 2 schools  
10 campuses

## The libraries

20 libraries  
130 staff members  
Central library : +400 000 entries / +180 000 loans





# HOW ILL WORKS BETWEEN FRENCH ACADEMIC LIBRARIES



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## Free postal service

Up until 1996, the postal exemption allowed french libraries to send documents between them free of charge.

How do deal with these new costs when the exemption ended ?

## Reciprocity as the solution

Some libraries decided to introduce a fixed price for any books they lended to other libraries, to cover postal charges. Others suggested that another economic model would be more cost efficient.





# OUR NATIONAL HOMEMADE RECIPROCIITY LIST



Contenu de la colonne Réciprocité :

NON : facturation de toute transaction  
OUI : la bibliothèque ne facture pas les prêts (ouvrage, thèse, rapport, fascicule de revue...) aux autres bibliothèques la pratiquant aussi  
OUI + COP : la bibliothèque ne facture pas les photocopies d'articles SI l'autre bibliothèque ne facture pas non plus les copies  
Gratuité : la bibliothèque n'établit pas de facture, ni pour les prêts ni pour les copies et ce pour n'importe quelle bibliothèque demandeuse

RCR	Réciprocité	Ville - section	Date de validation de l'information + commentaires
010535203	<a href="#">sudoc</a> OUI	Bourg-en-Bresse Bib. Médicale	OK 05/13 à partir du 01/09/2013
033102291	<a href="#">sudoc</a> OUI + COP	Vichy Médiathèque de l'Orangerie	OK 03/21 OUI + COP à partir du 01/01/2021
050612101	<a href="#">sudoc</a> OUI + COP	Aix-Marseille 2 Gap	OK 12/11 à partir du 1er janvier 2012 + COP à partir du 01/01/2013
060882101	<a href="#">sudoc</a> OUI + COP	Nice sciences	OK 12/09 COP à partir du 01/01/2015
060882102	<a href="#">sudoc</a> OUI + COP	Nice médecine	OK 12/09 COP à partir du 01/01/2015
060882103	<a href="#">sudoc</a> OUI + COP	Nice droit	OK 12/09 COP à partir du 01/01/2015
060882104	<a href="#">sudoc</a> OUI + COP	Nice lettres	OK 12/09 COP à partir du 01/01/2015
060882105	<a href="#">sudoc</a> OUI + COP	Nice St Jean d'Angély	OK 04/11 OUI depuis ouverture : 01/01/2011 COP à partir du 01/01/2015
060885103	<a href="#">sudoc</a> GRATUITE	Nice Bibliothèque spécialisée du Conseil Départemental Alpes-Maritimes	OK 04/17 GRATUITE depuis le 01/01/2014
061522101	<a href="#">sudoc</a> OUI + COP	Sophia Antipolis Learning centre	OK 03/18 Réciprocité depuis le
061522302	<a href="#">sudoc</a> OUI + COP	Sophia-Antipolis Mines Paris Tech	OK 04/15 A partir du 01/04/2015
061522305	<a href="#">sudoc</a> OUI + COP	Sophia-Antipolis INRIA	OK 01/15 A partir du 01/01/2015
103872101	<a href="#">sudoc</a> OUI + COP	Troyes BU Contes de Champagne	OK 01/21 Création de ce RCR au 01/01/2019





# IN PRACTICAL TERMS



## No more invoices

between libraries

As borrowing ILS, we mostly ask documents to libraries that practice reciprocity. These libraries provide us with their documents for free. In exchange, we provide them with our documents also for free.

No more expenses to track, invoices to prepare or bills to pay.



## Each library can decide

what will be provided for free

Each ILS can decide its own rules when it comes to what will be free or what will be billed for their lending ILS :

- books/theses provided free of charge for all
- books/theses provided free of charge only for ILS that practice reciprocity
- books/theses never free of charge
- and the same can apply for providing articles



## Cost management

becomes key

In a world where reciprocity is the key to spending as little public money as possible, choosing which ILS will be asked first to provide for a book or an article is essential.

This is the condition for maintaining free access to the ILS for our users.





# ILL RATES FOR OUR USERS



## Books / Theses free of charge

All books provided by french libraries are subsidised to our final user, whether the ILS providing the document practices reciprocity or not.



## Articles free of charge

A standard cost of 3€ for a copy of 10 pages, and 1€70 for every 10 more pages is applied, EXCEPT if the providing library practices reciprocity : in this case, the article is provided for free to our final user (~90%)



## Only real cost : books from abroad

As to limit the tendency for users to ask books that are not available in France and are usually expensive to obtain, the user must contribute to the cost of providing these documents.



## All users, no limit

There is no need to be a student at our University to enjoy these conditions. All users registered in our network can access these fares, within the limit of 3 requests per week.





# THE FINANCIAL IMPACT



**WITH RECIPROCITY**

**COSTS**

1 790€  
for documents provided by libraries that don't practice reciprocity

19 185€  
for mailing back documents

15 080€  
for mailing documents to borrowing libraries

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**REVENUES**

778€  
for invoicing users (copies of articles or documents from abroad)

376 €  
for documents sent to libraries that don't practice reciprocity

**COST OF SERVICE : 34 901€**

**WITHOUT RECIPROCITY**

**COSTS**

20 968€  
for documents provided by other libraries

19 185€  
for mailing back documents

15 080€  
for mailing documents to borrowing libraries

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**REVENUES**

778€  
for invoicing users (copies of articles or documents from abroad)

16 480 €  
for documents sent to other libraries

**COST OF SERVICE : 37 975€**

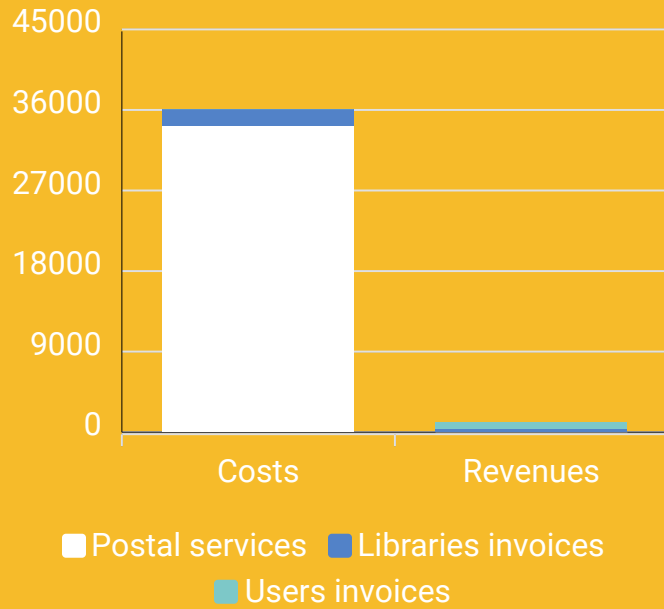




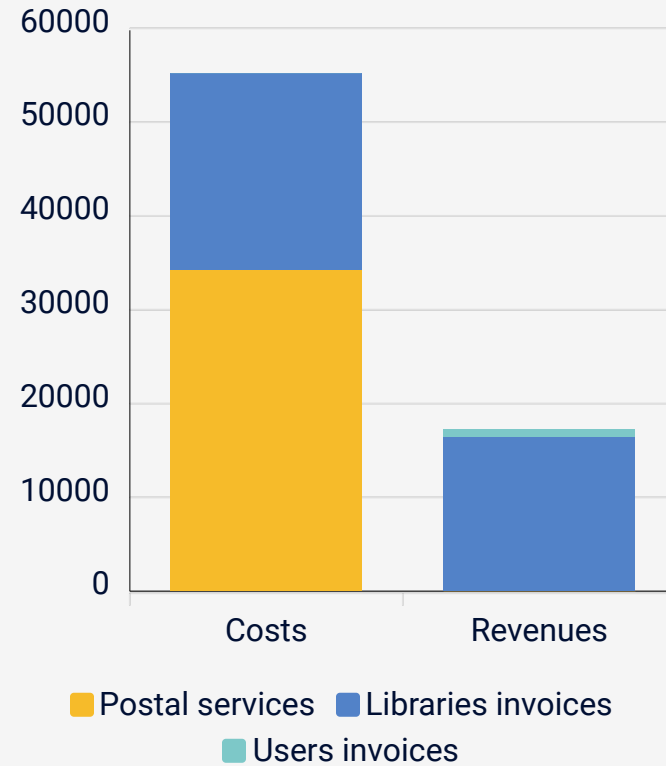


# THE FINANCIAL IMPACT

## WITH RECIPROCITY



## WITHOUT RECIPROCITY





## OUR ILS ACTIVITY OVER THE YEARS

This policy has enabled us to mitigate the drop in activity caused by the increase in the use of digital resources and external events that have kept users away from the service, at least compared to other academic libraries in France.



**5<sup>TH</sup>**

busiest borrowing ILS in France



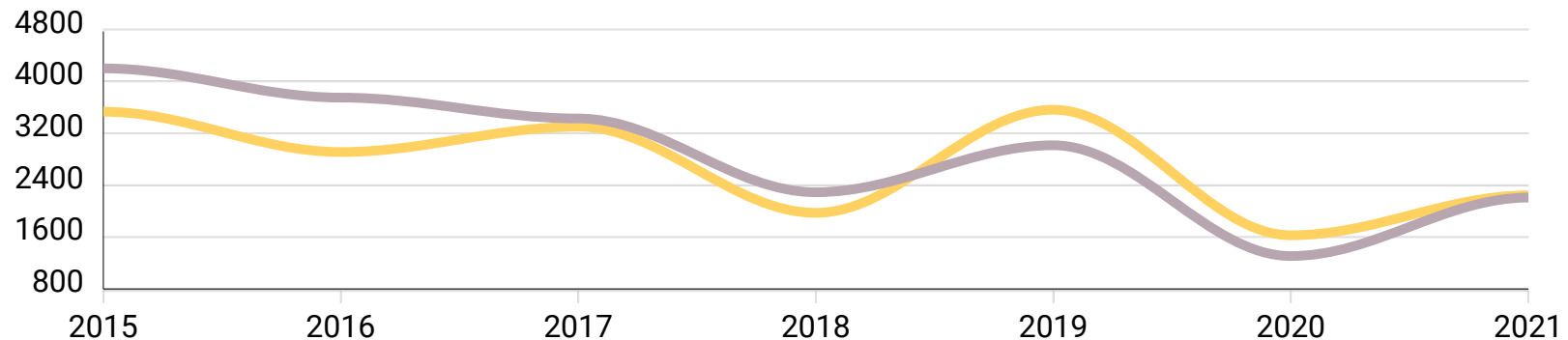
**43%**

of users are student in masters degree



**20%**

of our lending ILL are requests for documents that are part of our Collection of Excellence on Spain and Portugal



● Requesting ILL - Number of requests ● Supplier ILL - Number of requests





# OUR PROJECTS

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## Free articles policy

instead of reciprocity only

Our policy on providing and billing articles is still imperfect : some will pay for their article, others won't, depending on where we were able to get the article.

The added cost for the service would be around 100€ every year, which is insignificant in relation to the rest of the service's expenditure.



## The Toulouse library network

and its loan services

Students for these universities and schools have access to all libraries, and can borrow documents everywhere.

No formal ILL is provided between those libraries, but a shuttle service is being set up, based on our online catalog.



## Interactions

between ILS & acquisitions

Something to be developed : duplicates to be transferred to the acquisition department, buying requests reoriented to ILS when not part of the collections development plan, etc.





# CONTACT



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